

PARTNERSHIPS SPECIALIST

WWW.TEACHFORROMANIA.ORG



WE BUILD MODELS FOR FUTURE.





WHO ARE WE?

Teach for Romania is a non-governmental organization, that envisions life opportunities through **excellent education for every child in Romania**, regardless of his or her social and economic background.

Our mission is to recruit, train and support professionals who take ownership for transforming the society, through a leadership development program in education. After the 2 year teaching program, Teach For Romania supports its alumni, equipped with the experience, conviction, and insights to be a force for change, working across sectors to expand educational opportunity.

The staff of Teach for Romania is comprised of high potential professionals, who work relentlessly to transform the society by being an active part of a movement in education.

For more information, visit: www.teachforromania.org.



YOUR ROLE

Your role will be to bring your input into the partnership strategy of the organization and will initiate, develop and maintain relationships with stakeholders such as local authorities and NGOs in the social development field.

The aim of these partnerships will be facilitating the financing and implementation of integrated interventions in vulnerable communities, complementary to our core program in the education sector.

This role will be reporting to the Regional Manager and will be collaborating across the organization in order to achieve the pursued impact and results of the community projects.

Role-type: This is a full-time position in Iasi and it will imply travel to local communities.



RESPONSIBILITIES

- ✓ Contribute to **defining the partnerships strategy** of the organization;
- ✓ **Identify suitable strategic partners** for our goal to develop disadvantaged communities;
- ✓ **Pinpoint the communities** where our initiatives will be most relevant;
- ✓ **Develop and maintain the relationships** at institutional level (directors, inspectors, mayors, other local institutions), through visits in communities, meetings and the prevention and management of possible conflicts;
- ✓ **Contacting and initiating partnerships with other NGOs** that will contribute to the implementation of community projects;
- ✓ Participate and contribute to **organizing the events** related to the area;
- ✓ Collaborate with the Fundraising department in order to **obtain financing for these initiatives;**
- ✓ **Analyze and process data**, for reporting purposes and evaluating impact.



PROFILE

We are looking for someone with:

- ✓ Relationship and partnership skills;
- ✓ Conflict management skills;
- ✓ Strong communication and influencing skills;
- ✓ Organizational skills;
- ✓ Capacity for autonomy;
- ✓ Strong critical & creative thinking;
- ✓ Good Strategic thinking;
- ✓ Good Time management skills;
- ✓ Process management skills;

Who knows:

- ✓ The field of NGOs/institutions with activity centered around social impact;
- ✓ English: B1 level and above;
- ✓ PC skills: MS Office (Word, Excel, PowerPoint, Outlook).



PROFILE

We are looking for someone

Who:

- ✓ Is connected to education and social domains, willing to work for systemic impact and innovation;
- ✓ Is deeply committed to Teach for Romania's vision and fit with Teach for Romania's culture and values;
- ✓ Has a good understanding and knowledge of the impact of marginalisation and inequity;
- ✓ Operates with urgency and sense of possibility to achieve ambitious goals;
- ✓ Is tolerant, responsible;
- ✓ Is a person with integrity and a lot of patience;
- ✓ Conducts the relationships with diplomacy

Requirements for this role:

- ✓ Bachelor or Masters degree in relevant fields;
- ✓ Minimum 2 years of experience in building private and/or public sector development partnerships;
- ✓ Knowledge of the educational system and community development;
- ✓ Driver's license: B category;



BENEFITS

A chance to do **high-significance work in education** (more access to excellent education for all children);

The opportunity to **build up your skills** and develop yourself personally and professionally;

Access to **training and learning opportunities** inside the organization and from our learning partners;

An **excellent working environment** in a value-based organizational culture;

Access to a **global community of experienced and talented specialists** and first-hand innovative approaches and models from the Teach for All network.





APPLICATION DETAILS

The selection process will consist in:

- > Screening, based on resume and motivation letter;
- > Interview with the Head of Central Services;
- > Interview with the Head of Department;
- > Interview with the CEO.

Please apply by following the link [here](#).

We will review the applications on an as we go basis.