

PUBLIC SECTOR PARTNERSHIPS DIRECTOR

WWW.TEACHFORROMANIA.ORG



WE BUILD MODELS FOR FUTURE.





WHO WE ARE?

Teach for Romania is a non-governmental organization, that envisions life opportunities through **excellent education for every child in Romania**, regardless of his or her social and economic background.

Our mission is to recruit, train and support professionals who take ownership for transforming the society, through a leadership development program in education.

The staff of Teach for Romania is comprised of high potential professionals, who work relentlessly to transform the society by being an active part of a movement in education.

For more information, visit: www.teachforromania.org.



YOUR ROLE

The **Public Sector Partnerships Director** is the key driver of strategic **partnerships with the public institutions** of the educational system, regional and local governmental entities, with the purpose of maximizing school and community impact as defined by the organization's vision and frameworks.

The role will assure both the strategy and tactics of approaching and building partnerships with these institutions in order to influence, secure or **facilitate the employment of our program participants** as teachers in the targeted public schools within disadvantaged or vulnerable communities.

This role will work as part of the core program team, managed by our Chief Program Officer, as well as across the organizations with other departments, on projects involving the Public Sector.

This is a **full time position, in Bucharest.**



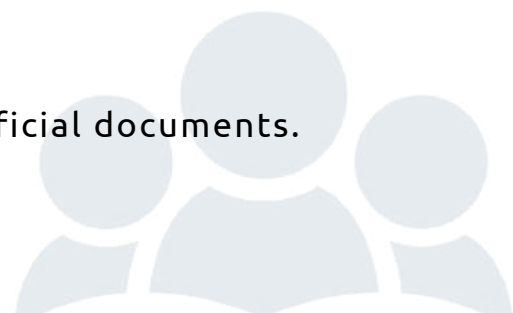
RESPONSIBILITIES

Design the strategy, invest, sustain and grow strategic partnerships with the key stakeholders of the Ministry of Education, District School inspectorates, schools, and other local government bodies or institutions for reaching the annual organizational goals;

Work with the above **stakeholders** in order to understand the educational **system's legal context**, dynamic, and the placement methodology and come up with proposals to influence and improve the related public policies starting from Teach for Romania model and experience;

Oversee the **integration process** of future program participants into the public educational system and their continuity of the 2-year program in the partner schools:

- ✓ Design and update the yearly placement strategy, activities and instruments according to the official methodology;
- ✓ Oversee the activity of the team and assure its autonomy in working with the program participants;
- ✓ Enable program participants to identify the viable vacant options in the Romanian educational system and secure their jobs based on the existing legal context, their preferences, constraints and background;
- ✓ Create contexts of direct interaction between our program participants and representatives of the public institutions involved in the placement process;
- ✓ Drafting all process related paperwork and official documents.



RESPONSIBILITIES

On the field, community and local government and public institutions **visits for building partnerships** and enabling projects;

Conflict prevention and management related to program participants' roles in schools;

Design the **strategy** to approach regional and **local public institutions** in the context of Teach for Romania's **regional expansion** and offer the necessary support to the regional teams;

Contribute to Teach for Romania vision and approach to **school and community impact frameworks**;

Involve in critical **program priorities or organizational strategic projects** (involves but not limited to: Leadership Summer Academy, Selection Team, community impact, regional expansion);

External representation of Teach for Romania in public institutions related contexts;

Analyze and process department data for **reporting** purposes, understanding results and calibrating the strategy;

Team management: working with 1 current Specialist and an extended team of Alumni or collaborators during the placement process;

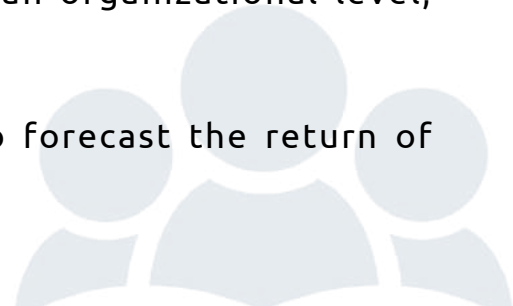
Budget planning and operational **management**.



PROFILE

We are looking for someone with:

- ✓ People management vision and skill;
- ✓ Ability to develop strategic partnerships and projects, finding possible compatibilities between Teach for Romania and other entities;
- ✓ Ability to influence, inspire and develop strong relationships with diverse stakeholders;
- ✓ Excellent Communication skills, the ability to relate and adapt speech to high authority roles within the educational system;
- ✓ Conflict management skills;
- ✓ Entrepreneurial spirited – focused on innovation;
- ✓ The ability to understand & manage numbers easily;
- ✓ Capacity for autonomy;
- ✓ Strong critical & creative thinking;
- ✓ Ability to navigate complex situations, problem solve and make sound decisions;
- ✓ Ability to develop strategic plans and execute successfully;
- ✓ Strategic vision- being able to see issues at an organizational level, with a long term focus;
- ✓ Return of Investment mindset- being able to forecast the return of investment from various activities.



PROFILE

Who knows:

- The inner workings of the public educational system as well as the role of other stakeholders relevant to the field (non-educational institutions, NGOs);
- English: B1 level and above;
- PC skills: MS Office (Word, Excel, PowerPoint, Outlook).

Who is:

- A visionary & strategic thinker;
- Deeply connected to Teach for Romania's vision;
- Fit with Teach for Romania's culture and values
- A strong believer in the potential impact and collaborative nature of the Teach for All Network.

Requirements for this role:

- Minimum 5 years of experience in a role working in direct contact with public institutions;
- Consistent experience in the educational field;
- Driver's license: B category.



BENEFITS

A chance to do **high-significance work in education** (more access to excellent education for all children);

The opportunity to **build up your skills** and develop yourself personally and professionally;

Access to **training and learning opportunities** inside the organization and from our learning partners;

An **excellent working environment** in a value-based organizational culture;

Access to a **global community of experienced and talented specialists** and first-hand innovative approaches and models from the Teach for All network.





APPLICATION DETAILS

This is a temporary role, until February 2022, with the possibility of continuity depending on our organizational priorities and structure.

The selection process will consist in:

- Screening, according to the application form;
- Phone Interview with the HR department;
- Interview with the Chief Program Officer;
- Final interview with the CEO.

Please apply by following the link [here](#).

We will review the applications on an as we go basis.