

Regional Manager JD

ABOUT US:

Teach for Romania is a non-governmental organization, that envisions life opportunities through excellent education for every child in Romania, irrespective of his or her social and economic background. Our mission is to recruit, train and support professionals who take ownership for transforming the society, through a leadership development program in education.

The staff of Teach for Romania is comprised of high potential professionals, who work relentlessly to transform the society by being an active part of a movement in education.

For more information, visit: www.teachforromania.org.

YOUR ROLE

The Regional Manager is the key driver of the strategic development of the Teach for Romania model in the Central-West region.

The role will have a wide contribution in the adaptation and implementation of Teach for Romania model as well as specific strategic contributions in local partnerships and running sandbox pilots in the region.

This is a **full time position** that may be located in Timisoara, Sibiu, Oradea, Brasov or Cluj.

Reports to: the CEO

RESPONSIBILITIES

Management:

- Act as the main representative of the organization in the region;
- Manage 1 Direct Report and 3 or more Indirect Reports;
- Act as a facilitator in the organization for understanding the regional context of Central-West;
- Act as part of the group responsible for setting the regional strategy for Central-West;
- Ensure the office's compliance with Teach for Romania internal policies and processes (e.g. performance management & appraisal);
- Develop and implement the yearly operational plan for the Regional Office;
- Draft and implement the yearly budget for the Regional office;
- Act as a liaison between the central office and the regional partners (e.g. training partners, communication partners).

Program Delivery:

- Collaborate with the central Training and Support teams to ensure the adaptation of the program curriculum to the needs of the regional stakeholders;
- Collaborate with the program functions to ensure the smooth implementation of the 2yr program (recruitment, selection, on boarding, training, support, impact measurement).

Schools Engagement:

- Lead the efforts of moving from reactive to proactive school integration of Teach for Romania fellows in the Moldova region;
- Build partnerships with schools in the region, to maximise impact and integration & continuity rates for Teach for Romania fellows.

Partnerships:

- Build and implement operational partnerships with local NGOs for integrated interventions (access to education);
- Build and implement operational partnerships with local Universities (fellows' recruitment, training and others);
- Implement strategic partnerships with pedagogical high-schools;

Fundraising:

- Work proactively to raise funds from local corporate donors, in order to partially cover the regional expenses;
- Collaborate with the Fundraising and Communication function to implement corporate & communication projects in the region;
- Collaborate with the Public Funds & Foundations function to implement publicly and privately funded projects.

REQUIREMENTS

We are looking for a visionary and strategic thinker, deeply connected to Teach for Romania's vision, a strong believer in the potential impact and collaborative nature of the Teach for All Network. A professional ready to embrace the inner workings of the public educational system as well as the role of other stakeholders relevant to the field (non-educational institutions, NGOs)

It is mandatory to have:

- Capacity to develop strategic partnerships and projects, finding possible compatibilities between Teach for Romania and other entities;
- People management competences;
- Ability to influence, inspire and develop strong relationships with diverse stakeholders;
- Excellent Communication skills, the ability to relate and adapt speech to high authority roles within the educational system;
- Entrepreneurial spirit, focused on innovation;
- Strong critical & creative thinking;
- Ability to navigate complex situations, problem solve and make sound decisions;

- Ability to develop strategic plans and execute successfully;
- Strategic vision- being able to see issues at an organizational level, with a long term focus;
- Return of Investment mindset- being able to forecast the return of investment from various activities;
- Operational planning skills;
- Budget management skills.
- Minimum 5 years of experience in a role working in education;
- Minimum 2 years of experience in a management role;
- Driver's license: B category;